

# Accurate Estimates In Less Than A Minute

Conceptual Estimating in Excel Using Historical Data



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## Time is Money



#### **AACE Certification Guide**

\$20 Millon Project Min						
			Cost of			
Est Class	% Error	Hours	Estim ate	% of Job		
Class 5	-50% To +100%	1	\$ 63	0.003%		
Class 4	-30% To +50%	20	\$ 1,260	0.063%		
Class 3	-20% To +30%	150	\$ 9,450	0.473%		
Class 2	-15% To +20%	300	\$ 18,900	0.945%		
Class 1	-10% To +15%	600	\$ 37,800	1.890%		
\$20 Millon	Project Max					
			Cost of			
Est Class	% Error	Hours	Estim ate	% of Job		
Class 5	-50% To +100%	200	\$ 12,600	0.63%		
Class 4	-30% To +50%	300	\$ 18,900	0.95%		
Class 3	-20% To +30%	1,500	\$ 94,500	4.73%		
Class 2	-15% To +20%	3,000	\$189,000	9.45%		
Class 1	-10% To +15%	6,000	\$378,000	18.90%		

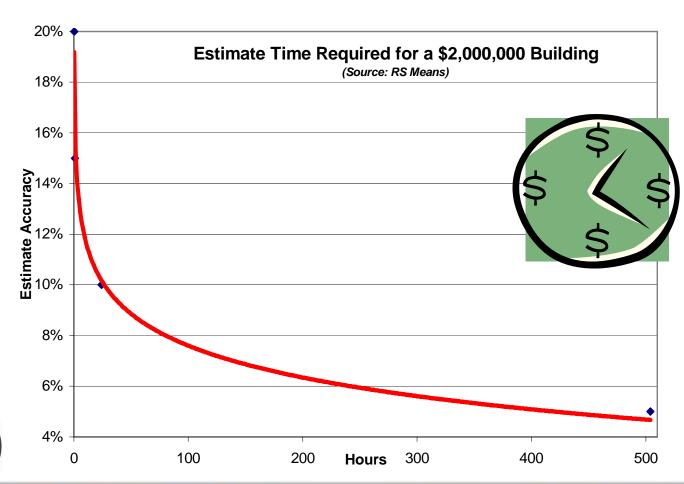






## Time is Money











## Time is Money



- Accurate estimates are essential
  - But only limited time to prepare
- This method is great for
  - Initial Budgets
  - "What If"
  - "How Much"



- Works on many types of projects
- Customizable to your requirements
  - Interpolation allows estimating of nontypical projects







#### How much is a new office?



1,440 SF FY 06 Cost - \$276 per SF

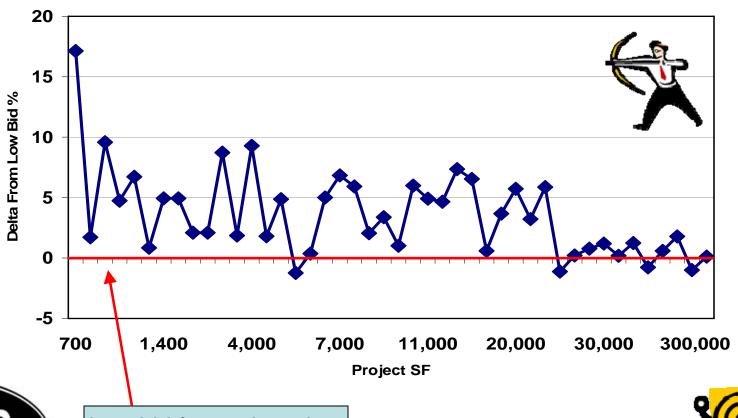




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## Parametric Estimates can be Very Accurate





Low bid for each project





## **Basic Concept**

- Historical data used to estimate new projects
- Data is
  - Collected
  - Filtered
  - Normalized
  - Averaged
  - Adjusted for specific project













## **Data Collection**

6	Project Number	Use	Scope	Туре	Project Class	PROJECT TITLE	Unit Cost	UM	Bid Date	Original Size	No. of Bids
F						PCR Mid-body Umbilical unit (10.5 Tons structural steel) class 100,000 clean room located on the					
	8	Processing	New	Platform	GSE	RSS	600.88	SF	Apr-77	228	4
	9	Specialty	New	Steel	Bldg	OAA Environmental Chamber (aluminum room) 160 SF	839.48	SF	May-77	160	6
1	10	GSE	New	Steel	GSE	MLP Tail Service Masts	410.90	SF	May-77	1,618	3
	11	Office	New	Sprinkler	Bldg	Fire Protection Operations Support Building Bldg 1270J 38 Heads	4.44	SF	May-77	3,636	8
W. H. Dr	12	Specialty	New	Crane	GSE	Mate/Demate Stiff Leg Crane 50 Ton 86' H	2,997.30	Ton	Jul-77	50	2
	1					Operational Support Building -Tech. Support Bldg. 9'4" H (2/5,000 SF metal bldg.) No Mech Or					
	13	Shop	New	Partial	Bldg	Elect Phase 1	9.56	SF	Aug-77	10,000	6
1	14	Utility	Mod	Pipeline	HVAC	HTHW mods zones 1 and 2 (3/6" to 8" pipe 10,156 LF) (Plant?)	75.78	LF	Sep-77	10,156	5
1	15	Shop	New	Partial	Bldg	Operational Support Building -Tech. Support Bldg. 9'4" H Phase 2 Building Costs in Phase 1	19.99	SF	Oct-77	10,000	6
1	15	Shop	New	Steel	Bldg	Operational Support Building -Tech. Support Bldg. 9'4" H Total Project	86.52	SF	Oct-77	10,000	6
	16	Processing	R&R	Fans	Roof	Rebuild Gravity Roof Ventilators, VAB Building K6-0848	1,180.50	EA	Mar-76	32	7
-	17	GSE	New	Steel	GSE	Cargo Integration Test Equipment, O&C	95.59	SF	Apr-78	1,660	9
0.00	18	Specialty	New	Steel	Bldg	High Purity Oxygen Facility, LC-39	119.25	SF	Apr-76	1,296	7
130						High Bay Shuttle Payload Vertical Processing Facility (VPF) building addition (air lock?) Platforms?					
						Package II Phase IIA & B was bid October 20, 1978 with W&J the low bidder see exhibit XIII for bids					
	19	Processing	Mod	Clean Room	Bldg	and scope.	155.95	SF	Apr-78	20,000	5
	20	Specialty	Mod	Elect	Utility	MLP #2 Piping and Cabling, Blast Deck-System. Hoist & Sound Suppression NIC, Summary	96.17	SF	May-78	21,014	5
3	21	Specialty	Mod	Elect	Utility	MLP #2 Piping and Cabling, Blast Deck L&M Summary	96.17	SF	May-78	21,014	5
1	22	Specialty	Mod	Elect	Utility	MLP #2 Piping and Cabling, Blast Deck -Budgeted Cost	96.17	SF	May-78	21,014	5
						LC 37 Pad "B" Shuttle Mods, Install 300,000 Gal Water Tank, Water Pit, Sound Suppression,					
			Mod	Steel	LC	Crane, Pipe, Slide Wire	4,984.06	Ton	Jun-78	3,450	6
2		Fioc	\R&R	Built Up	Roof	Roof-Over, Not Replacement of VAB High Bay Building K6-0848	2.12	SF	Jan-79	215,750	7
4	25	SF	New	Steel	PEMB	Facility News Facility Bid 12'H	35.88	SF	Mar-79	6,000	5
Ш	12211	DO#Gell	ddition	Steel	PEMB	PEMB Office Facilities for Security Patrol 19'H 40.06 SF Mar-79		1,706	5		
WW	aacei.c	ora /	/								



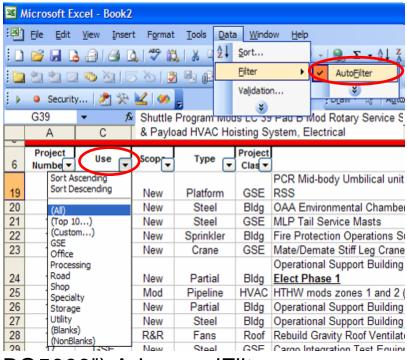




## Filter Methods

- Manual
  - Slow
- Excel Data Filter
  - Easiest
- VBA Filter Copy
  - Sub Copy\_Filter()
  - Sheets("Sys#").Range("A13:BQ5000").AdvancedFilter Action:=xlFilterCopy, \_
  - CriteriaRange:=Range("A13:AR14"),
     CopyToRange:=Range("A17:AR17"), Unique:=False
  - End Sub

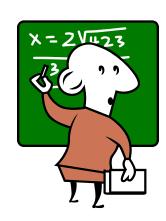




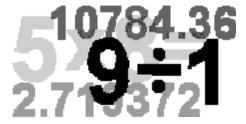




#### **Formulas**



- Formulas are in Excel format
  - \* = multiplication
  - -/= division
  - $^ = exponent$



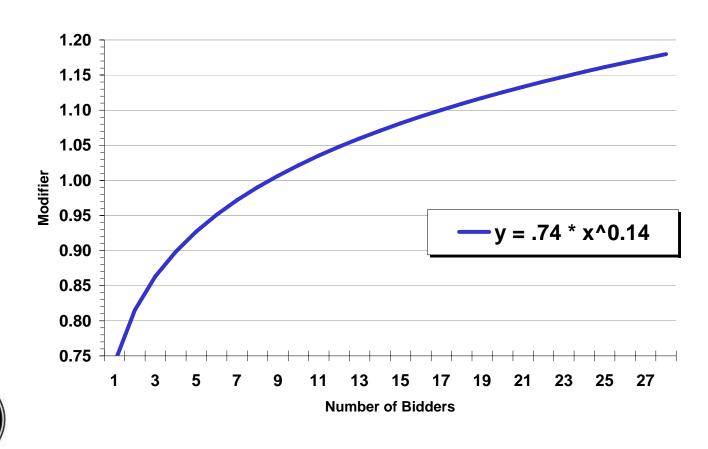




- Adjust costs for the number of bidders
  - Corrects for market conditions
- Algorithm from historical bid data
  - Note: Bids by a 8(a) Set Aside, or HUBZone can result in higher costs than corrected for by algorithm











- Algorithm
  - -Y = 0.74 \* number of bidders  $^{0.14}$ 
    - Y = percentage adjustment required for project
- Example
  - project with two bidders, \$126.50 per SF:
    - $0.74 * 2^{0.14} = 81.5\%$
    - 81.5% \* \$126.50 = \$103.10 per SF





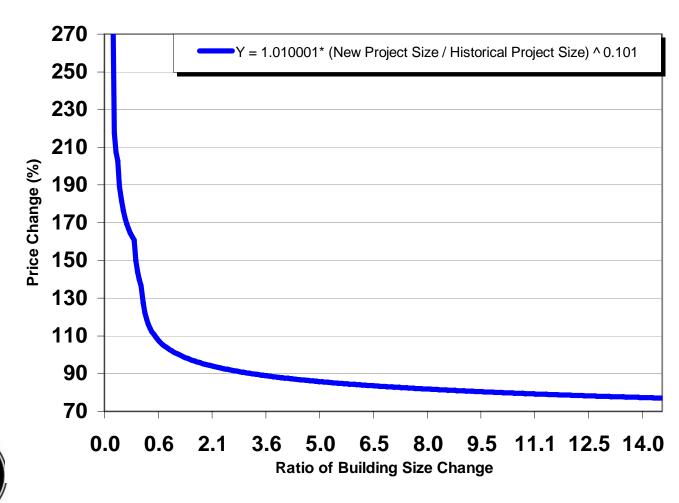
#### **Economies of Scale**

- Small projects have higher unit costs than large projects
  - Y = 1.010001\*(new project size / historical project size)^-0.101
    - Projects under 3,000 SF require additional adjustment, see paper for details
- Example
  - Historical project 30,000 SF, New project 50,000 SF
    - \$103.10 per SF Cost from Step 1
    - $1.010001 * (50,000 / 30,000)^-0.101 = .959$
    - .959 \* \$103.10 per SF = \$98.87 per SF





#### **Economies of Scale**







#### **Escalation**

- Data must be escalated
- Excel VLookup function used =VLOOKUP(\$I\$5,CE2:CF6,2,FALSE)-1
- Cost indexes used for escalation (averaged)
  - ENR BCI
  - ENR CCI
  - KSC TR-1511
- Example
  - BCI November 2005 = 4352
  - BCI April 2002 = 3583
  - 4352 / 3583 = 121%
  - \$98.87 \* 121% = \$119.63 per SF



## Final Adjustments

- Other adjustments as required
  - Number of stories
  - Number of bidders anticipated
  - Anticipated overtime
  - Degree of finish
  - Site development required
  - Project location
  - LEED level
  - Difficulty
  - Escalation to mid point of construction





## Final Adjustments

- Algorithms or tables
- Tables applied with Excel's Data Validation& VLookup functions
- Conditional formatting used to identify other than normal items

	% of Total Project	<b>100</b> %	<u>114.1%</u>	<b>Anticipated Number of Bidders</b>	4	7.2%
	Hrs Week	40	0.0%	Project Date	Jun-07	<u>12.4%</u>
	# of Stories	3	<u>4.0%</u>	Project Location	KSC	0.0%
1	Site Development	Average	0.0%	Leed Level	Silver	<b>2.3%</b>
	<b>Finish</b>	Average	0.0%	Difficulty	Normal	<u>0.0%</u>





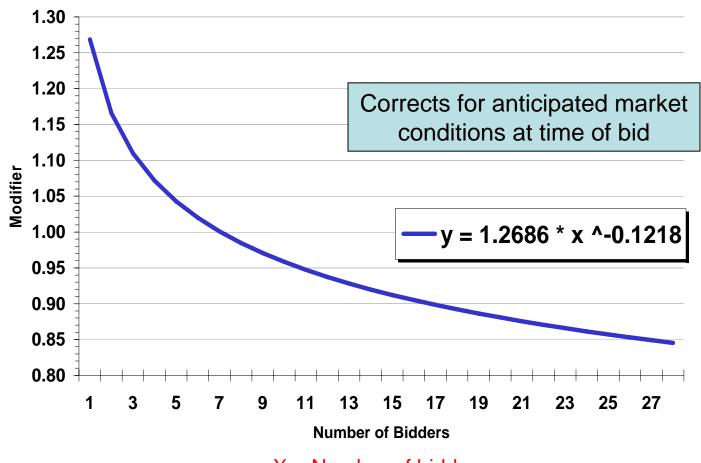
## Final Adjustments

- Factors must be calculated correctly
  - (Factor 1 + 1) \* (Factor 2 + 1) \* (Factor 3 + 1) =
     markup percentage
- Method avoids compounding markups







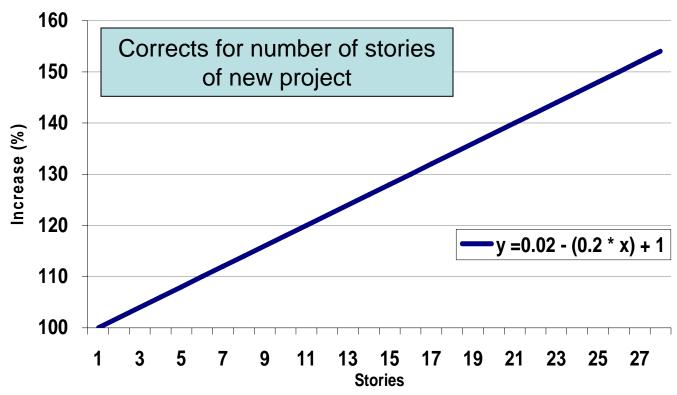








#### Number of Stories

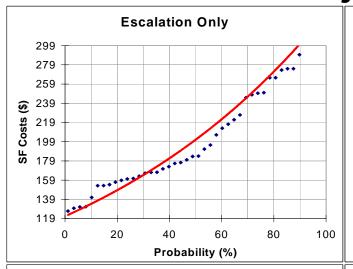


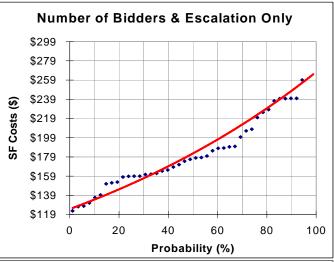
X = Number of Stories

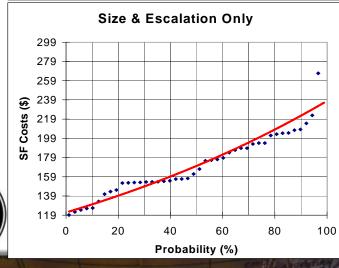


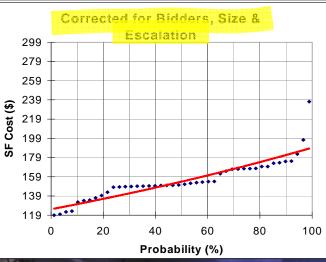


## Result of Adjustments















## **Testing**



 Models must be tested after completion to verify means and methods







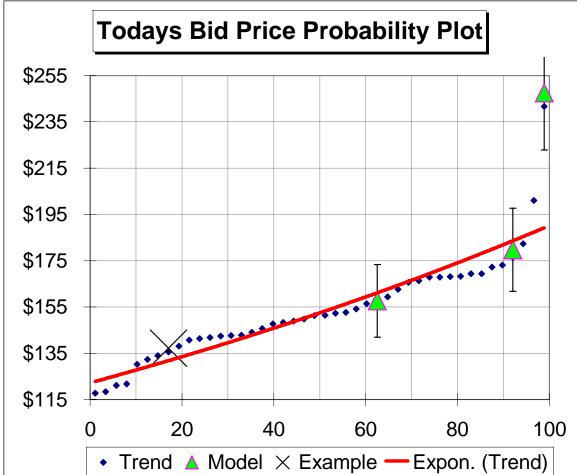




## Model Output



	A	
	Average +	
Average	Standard	
Cost	Deviation	High Cost
\$7,916,900	\$8,972,100	\$11,984,300
\$ 158.34	\$ 179.44	\$ 239.69
Mode	Median	
\$8,539,200	\$7,689,900	
\$ 170.78	\$ 153.80	







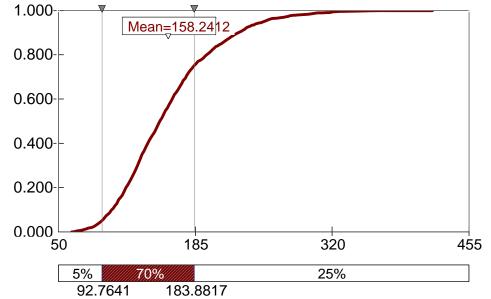




#### Monte Carlo Simulation

- Monte Carlo Simulation can be added
  - Crystal Ball, @Risk & others

Unit Cost per SF









#### Enhancements



- Once basic model is complete, many features can be added
- Try new ideas



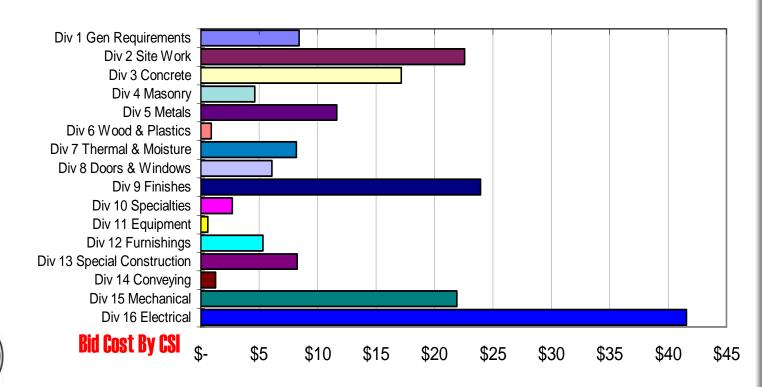






## **CSI Cost By Division**

CSI costs can be estimated from data







#### **Custom Functions**

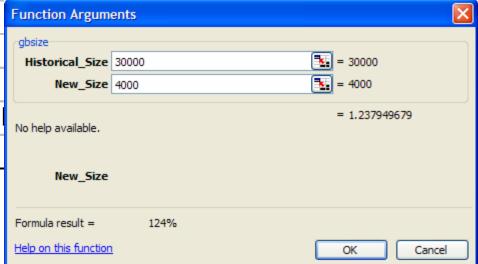
Excel VBA allows custom functions

Function GBSize(Historical\_Size, New\_Size) As Double GBSize = 1.010001 \* (New\_Size / Historical\_Size) ^ -0.101 End Function



#### Economies of Scale

	\$ 175	Cost Per SF
in.	30,000	Historical SF
Section 18	4,000	New Project SF
STATE OF	123.8%	Economies of Scale
The same of	\$ 216.64	Adjusted SF Cost





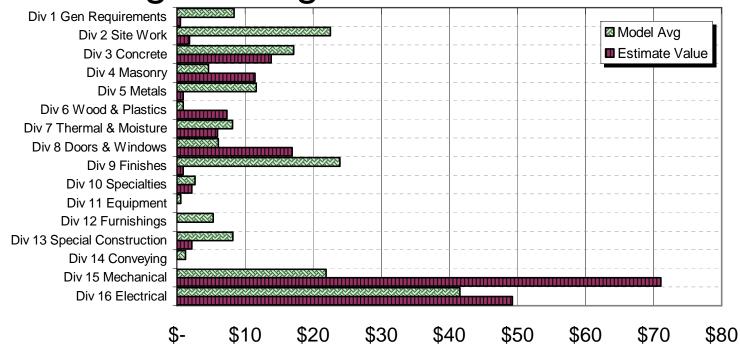
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## **CSI Cost By Division**

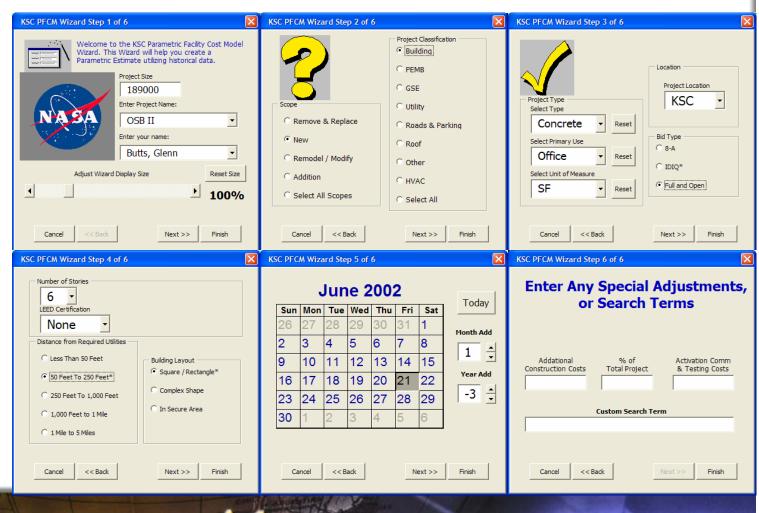
 Model can used as sanity check of detailed engineering estimates







#### **VBA - Wizard Interface**





Heat Co.









